




PathfinderTM
C O R P O R A T I O N



Pathfinder – n. A person who goes ahead and discovers or shows others the (unexplored) path or way; pioneer trailblazer
- *Oxford Dictionary*.



Marius Roos

Pathfinder CEO

Marius has a strong military background and currently holds the rank of Colonel in the SA Army Reserve Force. Apart from a distinguished career in the military, he is qualified in various disciplines of security, which he utilizes with good effect whilst operating his own global security and risk management company, **Pathfinder Corporation**. He also serves on the boards of several other companies and organizations in different director and leadership capacities. In addition to numerous career-enhancing courses, Marius also successfully completed the Senior Management Program with the University of Pretoria.

Welcome to Pathfinder Corporation

Founded in 1998 by CEO Marius Roos, Pathfinder Corporation is a unique, highly specialised, private, intelligence based security organisation, providing custom-defined solutions to highly sensitive projects or in unstable environments. Pathfinder is specifically geared, through the total management and deployment of professionally trained operatives, to pioneer new methodologies required to investigate, plan and execute both covert and overt operations in local and foreign, high risk, political, and security environments globally. The Corporation is renowned for creating and establishing new ways to reach and achieve clients' objectives. If the client has the will, Pathfinder will find and show the way.

Every mission is planned and executed with military precision and the discipline required, in achieving the project objectives.

Pathfinder specialises in tactical strategies to mitigate risk in any environment with a formidable client list and experience spanning management services to major corporate organisations, legal firms, non-profit organizations, government agencies and development projects.

Pathfinder is exactly who you require us to be, whenever and wherever we need to be. We are the corporate raider, the company executive, the mining magnate, the construction worker, accountant, lawyer, oil engineer, labourer, diplomat or CEO.

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ABOUT US

Pathfinder Corporation is no ordinary trailblazer. We are especially proficient operating in foreign territories, amongst informal structures and building and managing total infrastructures for clients who create new opportunities in foreign or hostile territories. Founded in 1998 Pathfinder has established a major infrastructure of services, resources and infrastructure throughout Africa and across other continents globally.

The confidentiality of our clients is paramount to our success. Whether we are required to enter a hostile environment and erect an oil drilling camp, or protect a construction team building a railway line, we offer a total turn-key solution by designing, researching, building, establishing and protecting the client’s asset, until we are required to disassemble what we have constructed and disappear as quietly as we arrived.

This level of expertise does not come about easily. Each Pathfinder personnel or operative is especially trained to offer clients a discreet network of highly experienced risk, and security specialists with direct knowledge of each specific country or territory, its micro and macro-economic structure, political and security risks and client vulnerabilities in any environment.

In order to enter new territory and create any new environment, whether physical or psychological and to protect any asset, we need to have extremely detailed knowledge of the subject, and hence Intelligence Gathering is the most vital component of our success formula. Our very high success rate comes from our vast experience and understanding of many varied environments, safety, political and security conditions backed by evolving, innovative thinking, high levels of personnel motivation and commitment to the highest standard of service, safety and professional conduct.

Pathfinder Key Operational Benchmark:

- Accurate Intelligence gathering and analysis
- Failsafe strategic planning and operational efficiency
- High regard for life and safety
- Risk mitigation according to the most stringent standards for minimal loss, either physical, financial or collateral
- Proactive strategic counter measures
- Military discipline and precision
- Tried and tested incident management procedures
- Stringent High Service Level Agreements
- Key performance effectiveness indicators on service deliverables
- Project Auditing and reporting



DUE DILIGENCE

An independent Due Diligence survey is always conducted as an investigative analysis of the financial and operating activities of an entity, before deciding how to support the client in making sound strategic and operational decisions on any new project. These take into account:

- Reputation of a business and or individual(s)
- Political associations and direct influences
- Financial standing
- Past performance
- Fraudulent activity





BUSINESS DEVELOPMENT IN HIGH RISK COUNTRIES

Pathfinder is especially trained and expert in carefully defined and intelligence-led security operations in potentially high-risk areas where the client is developing new operations or expanding current projects. The Corporation boasts a proud, 15-year record of successfully completing a wide scope of sensitive high-risk operations at minimal or no risk to the client, on either a political, social, environmental or financial basis.

The value of the Pathfinder expertise and depth of penetration in any environment is reflected in the detailed information compiled before the operation is given a green light. Intelligence is gathered on the competitive environment of local business, political and country assessments, risk management, including specific detail on local corporate governance and the regulatory environments. Information is provided on a strategic and tactical level with a complete management service on total execution.

Once agreed highly qualified personnel are deployed to specifically address the client's unique needs.





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INVESTIGATIONS

No sound intelligence can be gathered, analysed and used to best practice without the unique skills and expertise required to extract and process information. Pathfinder investigators are no ordinary individuals. They come with an acute understanding of the environment, advanced social skills suited to the locale and the flexibility and expertise to assist in taking any civil or criminal matter from inception of the incident through to a full prosecution in any territory.

Through professional business, strategic alliances and network channels Pathfinder has legitimate access to various sources and assets, which enables enquiries to extract information critical to any investigation at any level, including criminal, civil, industrial espionage, labour unrest or political instability. State of the art technology is coupled with vast experience to maximise efficiencies and manage best practice outcomes.



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RISK MANAGEMENT

This misnomer is often wrongly identified to be services in allied fields but in fact plays a vital role in the assessment of success for any potential project or new business venture, especially in volatile environments. It is a highly specialised function and only the most skilled and experienced personnel are tasked with this function. Security Audit/Risk Management is the forensic process of identifying significant risks to the achievement of the company's strategic and operational objectives, evaluating the potential consequences and implementing the most effective way of monitoring and controlling them. This involves understanding the organisation and identifying the people and assets at risk. Establishing the probability of loss and frequency of events as well as the impact of these events, help in providing this evaluation and rating.

Pathfinder identifies the options available to prevent or mitigate risk and losses through physical intelligence led, procedural, logical, or related security processes.





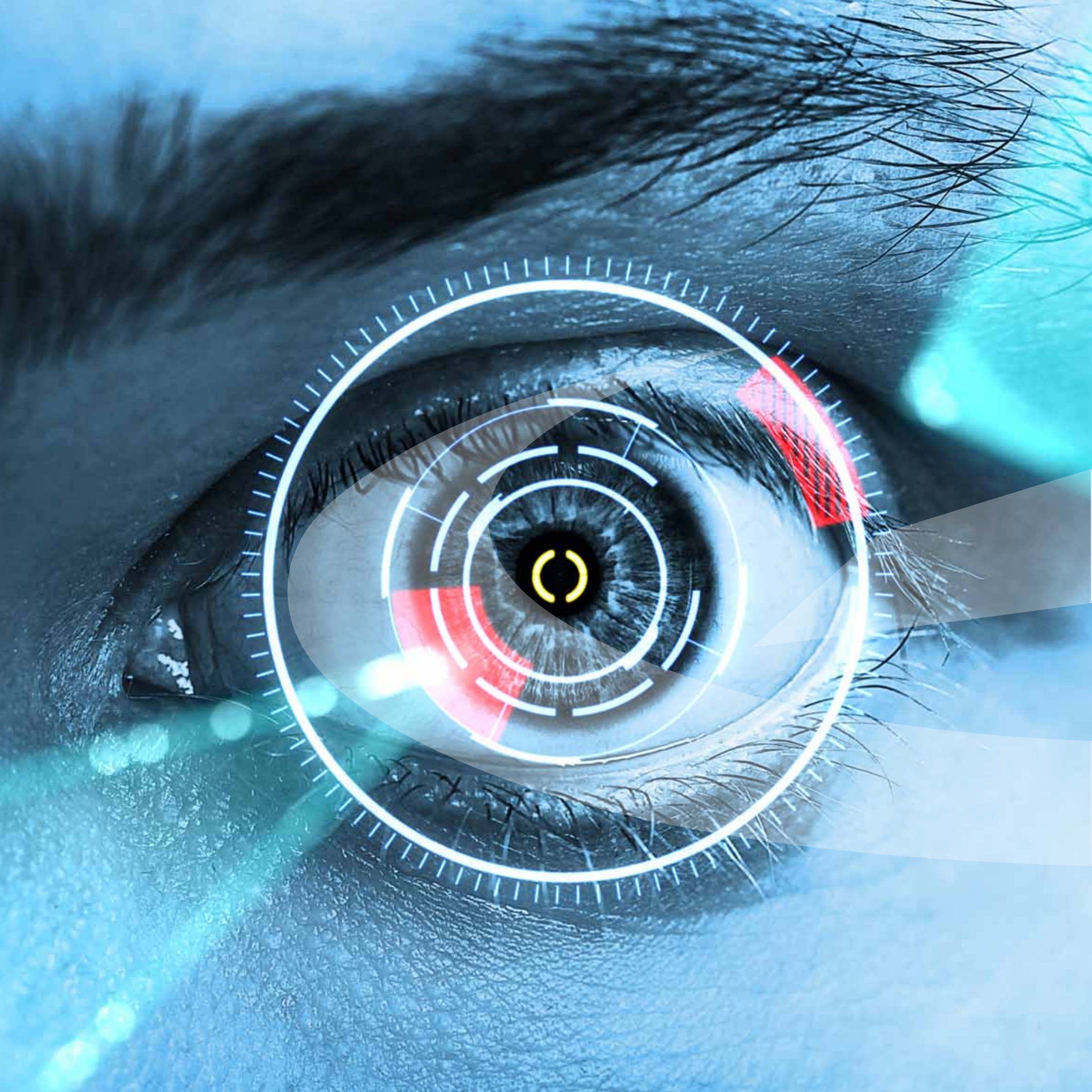
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SECURITY MANAGEMENT

Once again, Pathfinder does not offer traditional security. Professional services are highly specialised and involve high levels of operational integrity, to safeguard against both direct and collateral damage. Where required, Pathfinder will deploy a dedicated expert to manage the security portfolio with the added advantage of having Pathfinder's 24-hour strategic, tactical, operational, logistical and administration support, based on the overall security plan.





SURVEILLANCE AND TECHNICAL

Surveillance is a highly specialised service requiring sophisticated technology and equally complex equipment. The competitive nature of business and industry environments involves both physical and technical components where the expertise of the operative is as important as the technological support. Sophisticated white-collar criminals make use of the very same technology used in business to counter and infiltrate both physical and virtual environments for the extraction of information, identity theft and advanced transgressions such as industrial espionage. Unscrupulous competitors often go to great lengths to take possession of your trade secrets or any other information that might provide some market advantage, creating the new concept of faceless or ghost security risks. These are not risks that can be countered by the man in the street, and needs the expertise of Pathfinder. Many years of experience, use of technology in the gathering of intelligence and stringent operational procedures are used to counter any security risks faced by clients.





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EXECUTIVE CLOSE PROTECTION

High Power executives, government officials, affluent society and celebrities, or even valuable assets require sophisticated and highly professional protection. Pathfinder provides one of the most comprehensive, custom-designed protection services programs on the market, providing protection to VVIP individuals, their families and assets.

This strategic process begins with a thorough risk assessment, risk minimization and counter-measure strategies, customized to each individual situation and environment. Pathfinder Corporation is a professional and flexible organisation that facilitates large-scale corporate activities as well as the provision of small protection teams ideal for discreet protection of selected clients.

In more physical and high risks circumstances, highly trained Pathfinder tactical teams are deployed to counter specific high-risk threats.

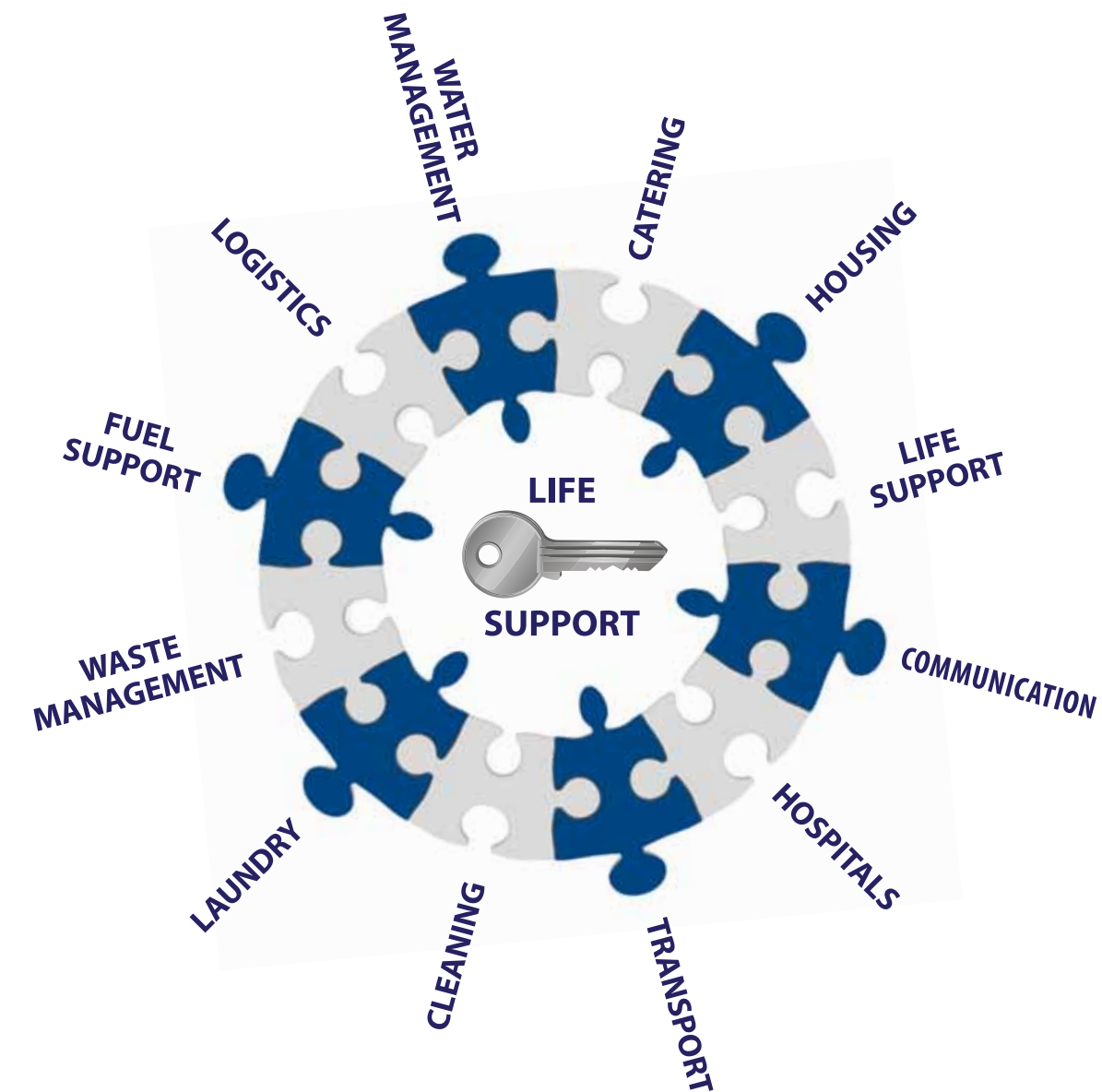




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COMMUNITY INFRASTRUCTURE AND LIFE SUPPORT

This is an extremely unique service that embraces a total turn-key operation to create, sustain and if required, disassemble entire communities once the project has been completed. Pathfinder will analyse and evaluate environmental risk before implementing a total life support solution with integrated security, tailored to meet the needs of the client's operation in austere environments, such as the establishment of a drilling field, mining or construction. Pathfinder sources, contracts and manages the entire supply chain in providing customized solutions.





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CASE STUDIES

Pathfinder in Somalia

During the oil exploration project in Somalia Pathfinder provided the security services for the project. The project started with a small Pathfinder team and a special unit established locally consisting of military and police force members. Pathfinder was responsible for the management of the Exploration Security Unit, or ESU and had to ensure that all ESU members were trained at a satisfactory level to meet the client's requirements. Pathfinder also administered the ESU in human resource, deployment, logistics and finance. As the project developed and equipment was deployed to Puntland, Pathfinder was responsible for all movement planning of both personnel and equipment. All expat movement was done with at least one Pathfinder member as Convoy Team Leader. Pathfinder members played a critical role in the off-loading of the ships, as well as loading when the exploration phase was completed. All equipment was moved to the exploration site by trucks and Pathfinder members planned and executed all these movements after the required reconnaissance of all the routes. On site Pathfinder was responsible for the overall security, ensuring that all guard posts were manned at all times. Pathfinder members were also involved in all movement on site and acted as Team Leaders for all personnel movement outside the high security, or inner zone. When the exploration project was completed Pathfinder played a pivotal role in the closure of the sites and movement of all equipment back to the Bosaso harbour. Pathfinder remained in Bosaso to maintain and safeguard equipment kept in the country for the next phase.





CASE STUDIES

Pathfinder in South African National Parks

Protecting environmental assets

Whenever South African National Parks (SANParks), implements an anti-poaching initiative to curb the illegal killing of rhino or our wildlife, one can be assured that behind the process sits a sound strategy developed out of vital intelligence gathering and vast expertise in the field of environmental protection. The source of this intelligence and action is Pathfinder, foremost experts in environmental asset protection and a longterm strategic partner to the SANParks anti-poaching unit. Pathfinder work closely with Major General Johan Jooste in the research, planning, management and implementation of all environmental asset protection strategies across the 20 national parks. With a footprint and networks across Africa they are ideally positioned to manage the environmental assets of the continent.

In accordance with co-operation agreements between SANParks, local and international law enforcement agencies plus governments and environmental bodies around the world, Pathfinder works in close collaboration with these organisations to maintain the seven pillars of environmental sustainability. These include:

1. Biodiversity management, conservation and protection
2. Compliance with CITES and other relevant internationally binding Conventions
3. Forestry and biodiversity law enforcement and compliance with domestic frameworks and applicable conventions
4. Strengthen the cooperation on the above through the exchange of information, best practice and research
5. Technology use, transfer and development
6. Natural resource management and wildlife trade
7. Protected areas management, community development, sustainable livelihoods, and other areas related to the prevention of poaching and wildlife conservation



With specialised strategic insight, extensive military expertise, vast experience in bush warfare and the containment of hostile environments, plus a wide network of intelligence gatherers throughout South Africa and Africa, extending into the eastern countries, Pathfinder is ideally equipped to research, plan, manage and implement strategic missions designed to counter the insurgency war against rhino and other endangered wildlife species.

It is no secret that the Kruger National Park has borne the brunt of poaching activities and Pathfinder believes that the only way to win this war is to control all commands from one point through sound intelligence, the deployment of highly trained operatives, advanced technology and intensive discipline. The five-year strategy involves a unified approach involving technology, ground resource, and vital intelligence that will be used to sanitize and contain the vast landscape covered by our national parks, with a vision to protect our environmental asset at our backs rather than reacting to the attacks in front. Governed by total confidentiality, the Pathfinder strategic plan for SANParks is slowly starting to make an impact on global poaching activities, with far-reaching consequences for the international syndicates and illegal chain of command. Increased support and financial aid is being sought globally to accelerate the impact and eliminate the killing to avoid total extinction of our rhino, with other species not far behind as ultimate targets.



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PATHFINDER CORPORATION (Pty) LTD

Mobile: +27 83 408 2343
Facsimile: +27 86 548 5083
Email: info@pathcorp.co.za
Website: www.pathcorp.co.za
Postal Address: PO Box 7968
Centurion
0157
South Africa